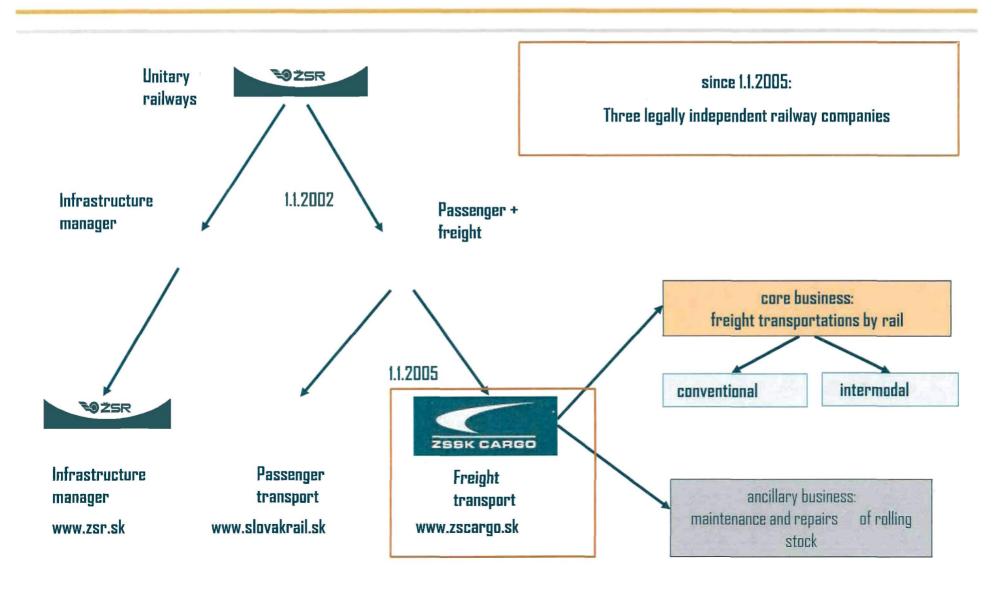


### **ZSSK CARGO**

26.2.2020



#### Railway Transformation Process in Slovakia





#### **ZSSK CARGO Product Portfolio**

#### **Transportation of wagon-load**

#### consignments

- single-wagon shipments
- block trains
   (Incl. logistic trains ISO)

#### **Private siding services**

- Traffic services
- Carriage services
- Supplementary services
- Private siding operation

#### Intermodal transport

- · Transport systems
- Provision of services in CTT

#### Services at East-Slovak Transhipment Yards

- Change of traffic conditions SMGS / CIM
- Change of gauge 1520 / 1435
- Supplementary services

#### **Support services**

- Carriage and procurement services
- Information service
- Rental of freight wagons
- Wagon managment services
- Safety advisor services
- Rolling stock services

Up to 85 % of all ZSSK CARGO revenues come from the key business – revenues from transportation of goods.



#### **Certified Services**

## ZSSK CARGO holds a Quality Certificate granted pursuant to ISO 9001:2016 standard for the following services:

Railway freight transport - Logistic trains (include transportation for Volkswagen, Jaguar Land Rover, Continental, Slovalco, USSK, Slovnaft, Mondi SCP, intermodal trains, etc.)

Group of procurement services and logistics

Maintenance and repairs of rolling stock

Services of Eastern Slovak Transhipment Yards

Qualification and Education of Employees

OHSAS

Other certificate:

Entity in Charge of Maintenance Certificate



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#### **CERTIFICATE**

TÜV SÜD Slovakia s.r.o. Certification Body for Management Systems

Accredited by SNAS Certificate on accreditation No. Q-011

certifies that

Železničná spoločnosť Cargo Slovakia, a.s.

Site: Logistic trains
Drieñová 24
SK - 820 09 Bratislava



SK - 820 09 Bratislava IČO: 35 914 921

has established and applies a Quality Management System for

Railway freight transport (logistic trains).

An audit was performed, Report No. 0330/40/19/Q/AS/R4
Proof has been furnished that the requirements
according to

STN EN ISO 9001:2016

are fulfilled. The certificate is valid from 2019-11-28 until 2022-11-27 Certificate Registration No. Q 0330-5

Bratisieva, 2019-11-28



TOV SUD Stovakie s.r.o.
Certification Body for Management Systems
Member of Group TUV SUD
Jability 8, 83 TO 9 Settlisters

F-Q-0203/1



#### ZSSK CARGO basic parameters (2019)

Revenues from freight transport	245	mil. EUR
Transported volume	30,0	mil. tons
Performance in ton-kilometers	6,1	mld. tkm
Performance in train-kilometers	10,3	mil. train km
Number of locomotives	432	loc.
electric	181	loc.
diesel	251	loc.
Number of freight wagons	11 342	own/rent.+leas.
own wagons (include leased wagons)	1 805	wag.
rented wagons from Cargo Wagon	. 7 941	wag.
others rented wagons	1 596	wag.
Average number of trains per day	cca <b>300</b>	trains
Number of employees	5 371	empl.

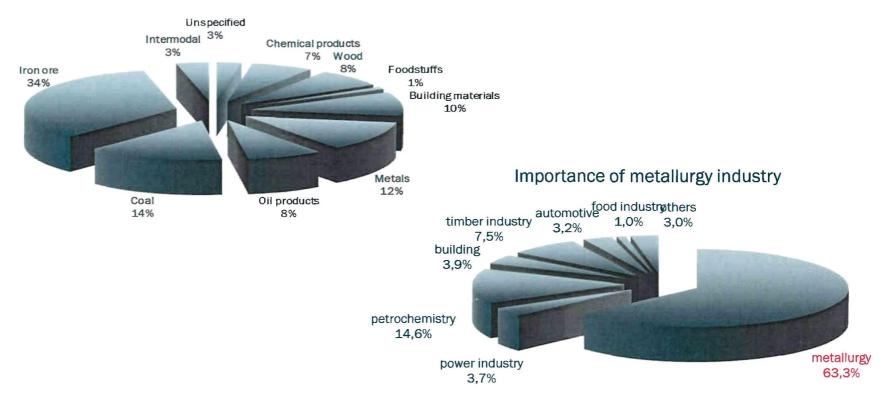
The parameters for 2019 are influenced by a drop in metallurgical output. The usual annual volume of transport is about 35 million tons.



#### Structure of transported goods in 2019

#### Over 74 % of goods are bulk (64% dry, 10% liquid)

#### Commodity structure

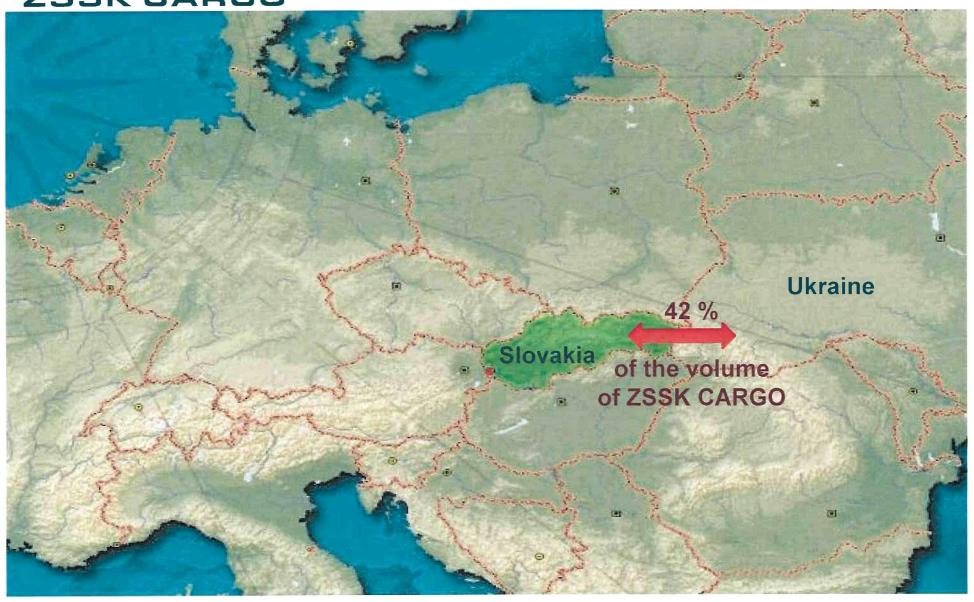


Metallurgy industry in the usual year = 66 %!



#### ZSSK CARGO and UZ

#### **ZSSK CARGO**





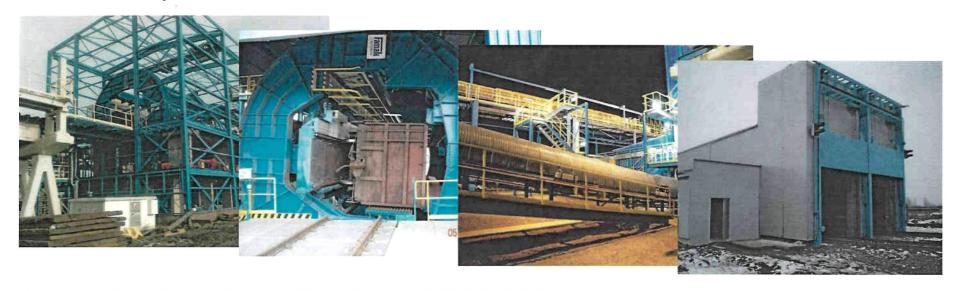
#### East-Slovak Transshipment Yards - Čierna nad Tisou





#### Modernization of transhipment capacity in East-Slovak Transshipment Yards

New transshipment center of bulk substrates in Cierna nad Tisou.



Operator: Bulk Transshipment Slovakia, a.s. (ZSSK CARGO subsidiary 40 %)

<u>Transshipment center – 3 technological parts:</u> rotary tipper I. (start-up in 2010)

rotary tipper II. (start-up in 2017)

defrosting plant (start-up in 2008)





#### Re-pumping capacity in East-Slovak Transshipment Yards

#### Cierna nad Tisou - Re-pumping center 6/8N







Re-pumping of liquid goods from broad gauge tank wagons into standard gauge tank wagons, meeting all environmental regulations



#### **Combined Transport Terminal Dobrá**

#### Combined Transport Terminal Dobrá at the ŽSR – UZ border





#### CTT Dobrá:

- Container transshipment 1,520 mm ↔ 1,435 mm
- All standard terminal services (rail rail, rail road)
- Owner: ZSSK CARGO
- Operator: BTS (JV of ZSSK CARGO)



# Thank you for your attention!

